

Message Text

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PAGE 01 DAKAR 08316 211617Z
ACTION AF-08

INFO OCT-01 NEA-10 ISO-00 EB-07 USIA-15 /041 W
----- 082117 /53

R 211445Z DEC 76
FM AMEMBASSY DAKAR
TO AMEMBASSY ABIDJAN
AMEMBASSY ACCRA
AMEMBASSY BAMAKO
AMEMBASSY BANJUL
AMEMBASSY COTONOU
AMEMBASSY FREETOWN
AMEMBASSY LAGOS
AMEMBASSY LOME
AMEMBASSY MONROVIA
AMEMBASSY NIAMEY
AMEMBASSY NOUAKCHOTT
AMEMBASSY OUAGADOUGOU
AMEMBASSY BISSAU BY POUCH
INFO SECSTATE WASHDC 7643
USDOC WASHDC
AMEMBASSY CONAKRY
AMEMBASSY RABAT
AMEMBASSY YAOUNDE

UNCLAS DAKAR 8316

E.O. 11652: N/A
TAGS: BEXP, SG
SUBJ: DAKAR TRADE FAIR

REF: A. DAKAR 7658, B. DAKAR 7659, C. DAKAR 8153

1. EMBASSY DAKAR WISHES TO THANK ALL POSTS FOR THEIR
SUPPORT FOR US EXHIBIT AT SECOND INTERNATIONAL TRADE FAIR
OF DAKAR, PARTICULARLY THOSE WHO SENT INVITATION LETTERS
AND DISTRIBUTED BROCHURES. MAJORITY OF PARTICIPATING
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AMERICAN FIRMS REPORT THAT THEY FULLY ACHIEVED THEIR
COMMERCIAL OBJECTIVES. SEVERAL EXHIBITORS NOTED ON THEIR
FINAL REPORTS THAT THEY HAD MADE CONTACT WITH POTENTIAL
AGENTS IN WEST AFRICAN COUNTRIES OTHER THAN SENEGAL. WE
ESPECIALLY APPRECIATED EMBASSY ABIDJAN'S WILLINGNESS
TO SHARE COMMERCIAL OFFICER ANDREW GROSSMAN DURING DAKAR FAIR.

2. A NUMBER OF COUNTRIES SENT DELEGATES TO INVESTORS FORUMJY ORGANIZED BY CEAO, FAIR AUTHORITIES, AND INVESTMENT PROMOTION OFFICES OF E.C. LIST OF PRINCIPAL DELEGATES FROM WEST AFRICAN COUNTRIES AND PROJECTS PRESENTED LISTED BELOW.

3. IVORY COAST HAD LARGEST DELEGATION (11) HEADED BY OUMAR DIARRA, DIRECTEUR DU BUREAU DES INDUSTRIES, GERARD AKPAH, PERMANENT SECRETARY CEAO, AND GASPARD GNOBLEI, ATTACHE DES FINANCES. IVORY COAST DELEGATION PRESENTED 7 PROJECTS, INCLUDING POLYESTER FIBRES PLANT, TIRE FABRICATION, LABEL MANUFACTURING AND WOODWORKING PLANTS.

4. UPPER VOLTAN DELEGATION LED BY MARCO BACHIER, CONSEILLER AUX AFFAIRES ECONOMIQUES AU MINISTERE DE L'INDUSTRIE, OUT-LINED FIVE PROJECTS, INCLUDING \$8 MILLION TANNERY AND OUAGA-DOUGOU INDUSTRIAL ZONE.

5. SEYDOU DOUMBIA, DIRECTEUR DES INDUSTRIES, LED FIVE-PERSON MALIAN DELEGATION. LARGEST OF FIVE PROJECTS PROPOSED WAS \$3.15 MILLION PHOSPHATE MINE.

6. LARGE MAURITANIAN DELEGATION OF SEVEN PERSONS LED BY CHEIKHNA OULD MOHAMMED LAGHDAF, PRESIDENT CEAP, PRESENTED 4 PROJECTS OF WHICH LARGEST WAS TIRIS IRON ORE EXPANSION.

7. NIGERIEN TRESORIER GENERAL OUMAROU SIDIKOU LED FOUR-MEMBER DELEGATION TO PRESENT \$10 MILLION SUGAR PROJECT AND FIVE OTHER PROJECTS.

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8. FOLLOWING COUNTRIES SENT OFFICIAL DELEGATIONS TO FORUM BUT DID NOT PARTICIPATE: GAMBIA (IBRAHIMA DIOP OF CUSTOMS AND JUKA FATOU MELLE N'JEE AND HATIB SEMEGA-JANNEH OF GNTC); GHANA (EMMANUEL HAMMOND OF AFRIMEL); AND TOGO (TAMATA CONLANVI ADDRA, CHEF DU SERVICE DE LA PLANIFICATION, AND AMATH SAMB, NATIONAL DIRECTOR BAD).

9. EMBASSY WILL FORWARD PROJECT INFORMATION PAPERS AS AVAILABLE.
AGGREY

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